



# REVOLUTIONISE YOUR B-BBEE MANAGEMENT

**with South Africa's premier  
Software and Advisory Solution**

**BEET23**

TECHNOLOGY | PEOPLE | IMPACT

# WE ARE

# BEE123

The world of Broad-Based Black Economic Empowerment (B-BBEE) can feel difficult, complex and even intimidating. With BEE123, it need not be.

## **We make transformation manageable for HR, finance, transformation and executive managers.**

We combine leading-edge technology and expert advice into an end-to-end solution that enables your organisation to achieve true compliance. From implementation and planning to practical management and verification support, we work to make the process simpler for you – in ways both large and small.

Importantly, we offer you simple, tangible, hassle-free ways to improve your Scorecard.

Hundreds of South African businesses trust our market-leading solutions to help them have a meaningful impact on economic transformation, while achieving B-BBEE compliance.

**What's more, we walk our talk:**

**BEE123 is proud to be a 65% Black-Owned Level 2 B-BBEE contributor.**

## **BEE123**

It's not just software and it's not just consulting. It's both, with reliable systems and valuable data combined with human intelligence and subject matter expertise to give you the best results.

## **ESD123**

Smart, customised and impactful solutions for Enterprise and Supplier Development. ESD123 ensures benefit for both sponsor and beneficiary businesses.

## **SKILLS123**

Seamless outsourced solutions that brings together strategic impact, cost-effectiveness, and implementation for your Skills programmes, whilst structured to optimise costs via tax incentives and rebates.

## **YES123**

For impact, compliance and completion, YES123 provides a full offering for end-to-end YES programme facilitation, administration and management.

## **SED123**

Participate in our seamless outsourced Socio Economic Development solution, with our flagship Schools' Capacitation Initiative, offering impact from the very first Rand.



# Manage your B-BBEE Compliance More Intelligently

Managing your B-BBEE scorecard involves a multitude of complex B-BBEE codes and rules. The process is opaque, extremely time-consuming and expensive. Coordinating all the moving parts across the business becomes a massive logistical challenge. Moreover, there's no effective way to know if your decisions are optimal.

## Is BEE123 right for your business?

BEE123 Software, backed by our team of expert consultants, fundamentally simplifies and automates your B-BBEE compliance. Now, you have a holistic and clear understanding of the logic behind each potential implementation, making it easier to follow informed strategic decisions based on accurate, real-time calculations. That means more efficient, more cost-effective, more successful compliance, with less time and effort. And less chance for error.

### SA's top companies choose BEE123

Hundreds of SA's leading firms trust us to ensure their compliance is always optimal. It's a user-friendly solution for even the most complex organisations.

### Over a decade of expertise

We've been in the B-BBEE compliance space since the very beginning. We're not just a Software company. We've spent more than a decade refining our knowledge of B-BBEE principles and practicalities to build the country's leading B-BBEE compliance platform and service.

### Scalable to any business

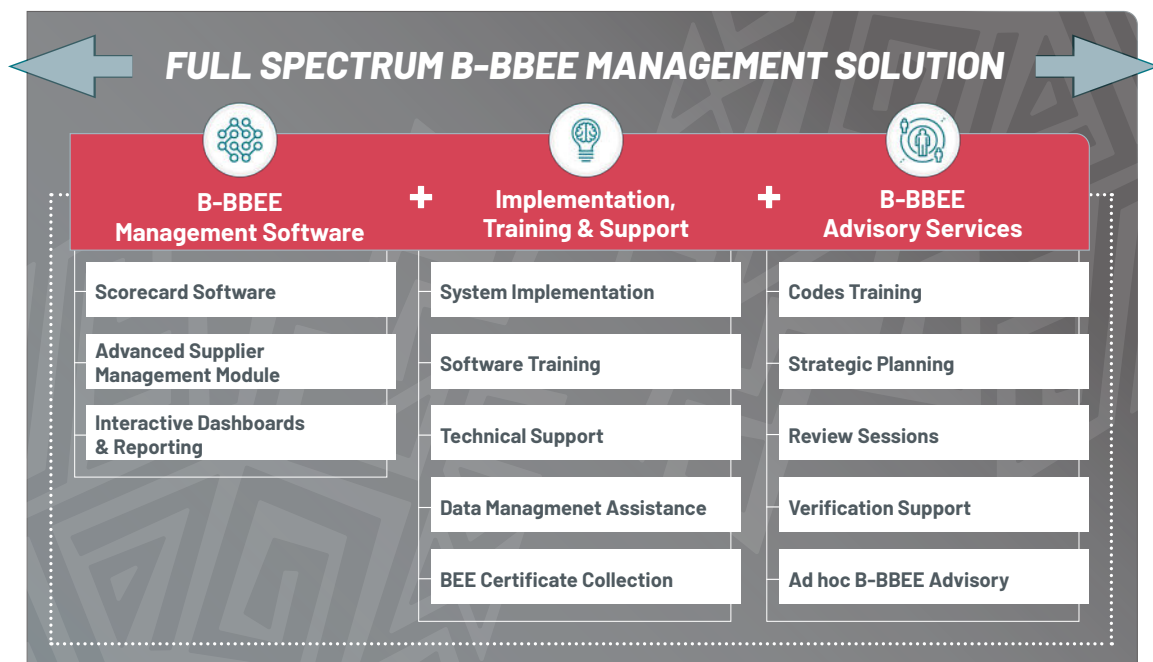
Flexible cloud-based Software suitable for businesses of any size - from family-owned businesses to multinationals. We'll work with you to precisely scale our solution to your needs.

### Built with transformation in mind

BEE123 Software makes it simpler than ever to meet your B-BBEE compliance targets. With richer data and more flexible tools, we'll help ensure you reach your strategic transformation goals, too.

## A Unique Full Spectrum Solution

Software can only go so far and we don't shy away from human intervention when it comes to ensuring the successful achievement of your B-BBEE score. Our hands-on advisory service and support teams bolster our Software offering.



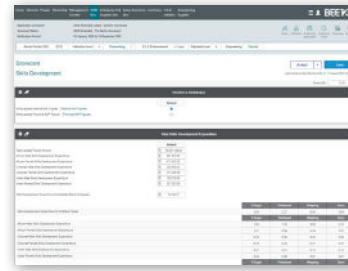


# BEE123 SOFTWARE AT A GLANCE

Technology is our foundation. Our industry-leading software enables our clients to access insights, intelligence and new efficiencies.

## Scorecard Software

An integrated suite of tools that enables you to calculate, plan and refine your B-BBEE scorecard quickly and much more effectively.



## Interactive Dashboards

Our interactive Dashboards provide live and real-time views of your current B-BBEE scorecard achievements in the form of graphs and tables. This serves to create a very practical and visual overview of your B-BBEE achievement.



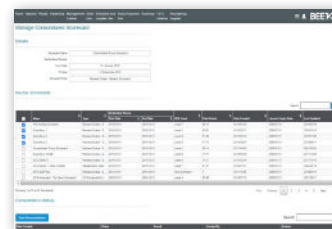
## Reporting Tool

Rich, detailed, comprehensive B-BBEE reports at the touch of a button.



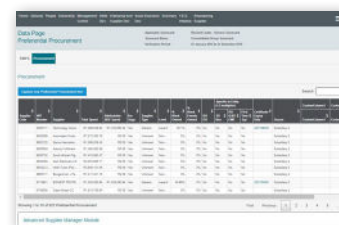
## Consolidation Tool

Instantly assess B-BBEE compliance at group level. Consolidate multiple scorecards with a click.



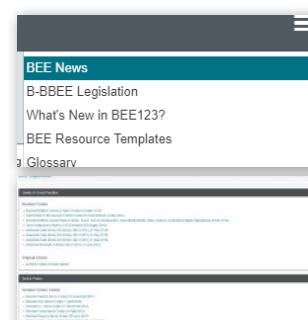
## Advanced Supplier Management Module

An intelligent automated Preferential Procurement system that takes the tedium out of managing suppliers.



## B-BBEE Resource Hub

Always up-to-date news, information and analysis on B-BEE. Plus, the latest legislation when you need it.





# UNPACKING THE POWER OF BEE123 SCORECARD SOFTWARE

Stand-out Software features & functionality that revolutionise your B-BBEE management



## Scorecard Calculator

*Get an instant view of your B-BBEE score*

Be certain of your B-BBEE score before audit and in real-time. Simply enter your data; the calculator instantly works out the rest.



## Scenario Planning Tool

*Quickly determine precisely how a given business decision will affect your score.*

Eliminate expensive consultation costs and time-sucking projects completely. Take the guesswork out of optimising your B-BBEE. With the power of predictive and unlimited scenario planning, effortlessly test multiple scenarios and make the most informed decisions when timing matters most.



## Gap Analysis and Own Target Set

*Benchmark your performance against the B-BBEE Code or your own targets*

Are you falling short or overperforming in some areas? Get insight into where to devote more resources. To help you make practical decisions, the system converts abstract values into tangible indicators, such as headcount or rand values.



## Scorecard Compare

*Instantly compare your current scorecard with prior results, or compare across divisions*

The power to compare means better strategies for your business. Track your progress over time and identify points of success, or areas that need more work.



## Year-end Rollover

*Rollover relevant data from an existing scorecard*

No need to start from scratch every year! Instead, the function prepopulates your scorecard with data that remains unchanged from year to year.



## Document Management System

*Collate and store all supporting documentation securely online*

Eliminate the tedium of getting your paperwork in order for your verification. In fact, eliminate paperwork - with this easy digital document solution.



## Verification Pack

*The Verification tool automatically generates verification spreadsheets, fully populated with all the data the verification agency needs to conduct a B-BBEE audit*

Preparing for audit takes up a lot of valuable time and uses up precious resources. Or at least it used to. BEE123 Software automates the verification compilation process, so you can focus on business priorities.



## Consolidation Tool

*Automatically consolidate the scorecards for multiple divisions or entities*

The full picture. Always. Get as much fine grained detail as you need and instantly assess the macro picture. Our Consolidation Tool's advanced rule selection functionality allows for customised and automated consolidation with a single click.



## Group Data Management Module

The Group Data Management Module allows for the flow of data relating to interventions that are recorded at head office or group level, but which need to be allocated to Subsidiary scorecards.



“As a team, we continually strive to “practise what we preach” and to be one step ahead internally; maintaining a system that is updated and always in line with legislation.” - Lee Greenblatt, Sales Team Facilitator and Channel

## INTERACTIVE DASHBOARDS AND REPORTING

### Interactive Dashboards

Realtime visual and interactive information about your B-BBEE scorecard and achievements

Our visual and interactive dashboards provide insights into your B-BBEE data for more in-depth analytics into your scorecard and transformation.

### Reporting Tool

Vividly illustrate your B-BBEE compliance with carefully selected graphs, charts and tables.

Invaluable when you need a compelling, easy-to-understand report for your executive committee and stakeholders or a guide to help you assess your B-BBEE achievements, easily configurable in various formats and generated at the click of a button .

### Statutory JSE Reporting Tool

Prepare a Statutory Report for JSE listed companies with a click.

The Commissioner’s Statutory Report is massively technical and detailed, requiring huge inputs of time and effort. BEE123 eliminates the hassle and stress by automating the whole process.

### What’s new in BEE123

Updates about enhancements to the BEE123 software.

We want you to always get the most out of your BEE123 Software and experience. That’s why we make sure we keep clients informed of all enhancements, updates and changes to the system, as well as training and workshops that we host.

### Templates

All the templates you need for a B-BBEE audit.

Unsure about how to format your data for audit? Don’t have time to build a document from scratch? Don’t worry, all the templates you need are supplied by BEE123.

### Legislation

Immediate access to all the B-BBEE legislation.

Whether it’s for compliance purposes, or you’re simply curious about the applicable laws, you can easily access all relevant legislation, housed and curated.

### Knowledge Centre

Comprehensive and accessible guides to all the B-BEE concepts, terminology and formulae.

B-BBEE is inevitably complex and technical. Our knowledge centre enables non-experts to understand the big picture and the technical details.

### News

The latest B-BBEE news and developments.

A curated feed of reliable B-BBEE news to keep you up to date.

*I have the pleasure of engaging with some of SAs biggest business leaders and no company stirs up energy like BEE123 does. Every inch of what we do screams purpose and drive. I love that about us.*

- David Micah Gengan,  
B-BBEE Advisory





## ROBUST, SAFE AND SECURE

When you choose BEE123, you're not only getting the leading B-BBEE compliance Software in South Africa, you're getting the most secure, too.



### A cloud-based solution

Because the system is fully cloud-based, you can seamlessly and securely connect from any location. There's no installation and you never need to upgrade. The system is updated with the latest DTI and legislative amendments, as well as the most recent EAP and industry norm figures; so you're always up-to-date and accurate.

### Information Security

Sensitive data, such as salaries and ID numbers, are automatically encrypted to the highest standards. Our security and authorisation protocols are endorsed by Microsoft and prevent unauthorised access. User management gives you full control over what level of access any given user has to the system.

### POPI Compliant

BEE123 is fully POPI and GDPR compliant.

### Two-Factor Authentication

Our system uses a two-step verification system to provide an additional layer of security and prevent unauthorised access.

### Single Sign-On

Advanced features to enable users to log on using their company credentials

### Integration

Seamlessly connects to the software you use every day via our API .

**You don't have to start over in order to enjoy all the benefits of BEE123. Our system is designed to integrate seamlessly with your existing systems. Importing your accounting, payroll and HR data is simple and secure.**



# WORKING WITH THE BEE123 TEAM

At BEE123, we don't consider our Software and advisory services as two separate offerings. Rather, our leading-edge technology and expert advice are combined into an end-to-end solution.

From onboarding to training to integration to ongoing technical support, we ensure your digital experience is as intuitive and seamless as possible. At the same time, our expert team works with you throughout your reporting period to ensure you make informed, strategic B-BBEE decisions and get the most out of your BEE123 Software.

## TRAINING, IMPLEMENTATION AND SUPPORT

Your success is ours. We are committed to ensuring that your staff is fully capacitated and that our software is used to fulfill your organisation's goals.

### Software Training

We ensure that all users of the BEE123 System are fully trained on its functionality and features via on-site and web-based training sessions.

### System Implementation

Our specialist implementation team provides detailed software implementation, training and assistance ensuring your BEE123 Scorecard Software is fully populated with all your data transferred from your other systems (e.g. Payroll, Finance).

### Technical Support

Technical Support is provided to assist with all the technical queries that you may experience on the BEE123 system.

### Data Management Assistance

Where required, our data and implementation specialists will assist in reviewing, formatting and loading any of your data into the BEE123 system.





## ADVISORY

Our team of expert B-BBEE consultants walk the journey with our clients from start to finish, to ensure your organisation achieves true compliance - in a cost-effective, strategic and impactful manner.

### Codes Training

Regularly hosted, comprehensive training where we unpack and explain the B-BBEE Codes.

### Strategic B-BBEE planning

An initial comprehensive consultation session with our expert B-BBEE consultants will unpack and explain the Revised Codes, apply them in a practical fashion to your business (across all scorecard elements) to understand its impact on your Score, and then together devise an appropriate strategy. The outcome being a comprehensive strategic plan to serve as your B-BBEE roadmap for the year.

### Regular Review Sessions

Our interim Review Sessions provide monitoring, analysis and strategic guidance at specified intervals, assisting you to ensure that your B-BBEE strategy, scoring and implementation is on track.

### Verification support, pre- and post-Audit

A BEE123 Advisor will review your B-BBEE audit file prior to your submission to your verification agency or auditor, thereby ensuring best possible results and maximised scoring potential. Post-audit advice will be provided to you regarding any appeals you may wish to make on your preliminary rating, thereby ensuring an accurate and optimised rating.

### B-BBEE advisory desk for ad hoc queries

Our B-BBEE Online Advisory service gives you access to our expert BEE Consultants for your ongoing queries.

# The bottom line

**BEE123 is South Africa's leading B-BBEE Software and advisory business.**

As the B-BBEE market-leader, we're proud to help hundreds of companies meet their compliance goals.

Ultimately, however, we're not just driven by regulations and codes. We're sure that's not what drives you, either. We're committed to working with our clients to give them the means to realise their values and develop strategies that create meaningful transformation.

B-BBEE doesn't need to be complex and time-consuming. With BEE123, it's never been easier to make a difference.

**Want to learn more about the complete BEE123 B-BBEE solution?**

**There's nothing like a demonstration.**

Get in touch to learn how our Software can fundamentally simplify achieving your B-BBEE goals.





[www.BEE123.co.za](http://www.BEE123.co.za) | 0861 233 123 | [info@BEE123.co.za](mailto:info@BEE123.co.za)